



Salesfire

We are looking for a

# Digital Account Manager

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**Salary** - Competitive + Commission

**Location** - Middlesbrough

**Employment Type** - Full Time

## The Role

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Salesfire are currently looking for a Customer Success Manager to manage a portfolio of prestigious eCommerce clients, using Salesfire's tools to help enhance conversion rates and overall website performance. As the company grows in success, we endeavour to continually develop and train our employees on best practices, techniques and strategies. We want enthusiastic and driven individuals who work well as a team and who are keen to learn. The successful applicant will be confident in communicating with clients, and be able to demonstrate a consultative nature, where the long term goal of client success is a priority. With this in mind, previous experience in digital account management for eCommerce is preferred.



## Responsibilities

- Managing and maintaining Salesfire across a portfolio of eCommerce businesses.
- Advising and implementing new conversion rate optimisation (CRO) strategies for existing clients.
- Working as part of a team to feed back on and continue enhancing the Salesfire platform and optimisation strategies.

## Qualifications / Experience

- Education to Degree level is preferred.
- Previous experience in a digital agency.
- Previous experience in eCommerce is preferable.
- Experience in digital account management is preferable.
- Experience in working within the google product suite, especially Google Analytics would be preferable.

## Perks

24 days  
holiday plus  
bank holidays

Pension  
scheme

Flexible  
working

A friendly and  
modern office  
environment.

Free fruit,  
toast and  
drinks

Childcare  
vouchers

Bi-annual staff  
parties

And many  
more

## About Salesfire

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Salesfire is a two year old Software as a Service company focusing on tools to help online businesses improve their conversion rate and maximise sales. Over this period we have grown to a team of 19 people and we are looking to expand further throughout 2019.

As we continue to grow our team to help us grow our portfolio, we are seeking talented a Digital Account Manager who is passionate in working with and growing eCommerce businesses.

We are based in the digital heart of Middlesbrough with excellent links to public transport (bus and train) and easily commutable by car.

## How to apply

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If you feel you would be a great fit to our team, please send your CV to the email below. Click the link to start your application.

**[careers@salesfire.co.uk](mailto:careers@salesfire.co.uk)**