



Salesfire

We are looking for a

Digital Telesales Executive

Salary - Competitive

Location - Middlesbrough

Employment Type - Full Time

Salesfire are currently looking for a Digital Telesales Executive to identify and approach new business to demonstrate the capabilities of our clever digital technology. As the company grows in success, we endeavour to continually develop and train our employees on best practices, techniques and strategies. We want an enthusiastic and confident Digital Telesales Executive to make volume outbound calls to online retailers and generate leads to convert into demonstration appointments for the business development managers. You will need you to have some Telesales experience, preferably in the digital world. An understanding of e-commerce and digital marketing is required. Specific training will be provided. The successful applicant will be confident in communicating over the phone and be a great team player.

Responsibilities

- Identifying and approaching new businesses to demonstrate the capabilities of Salesfire
- Making valuable outbound calls
- Working as part of a team to achieve targets
- Helping to grow B2B contacts for the company

Qualifications / Experience

- Experience in a telesales role is essential
- Previous experience in the digital sector is essential
- Fantastic telephone manner
- Organisation skills

Perks

24 days holiday plus bank holidays

Pension scheme

Flexible working

A friendly and modern office environment.

Free fruit, toast and drinks

Childcare vouchers

Bi-annual staff parties

And many more

About Salesfire

Launched in 2017, Salesfire is a Software as a Service company focusing on tools to help online businesses improve their conversion rate and maximise sales. We are constantly looking for talented individuals to expand our team and add to the success of the business.

As we continue to grow as a company, we are seeking a talented Digital Telesales Executive who is passionate about finding new clients for Salesfire.

We are based in the digital heart of Middlesbrough with excellent links to public transport (bus and train) and easily commutable by car.

How to apply

If you feel you would be a great fit to our team, please send your CV to the email below. Click the link to start your application.

careers@salesfire.co.uk